



亞泰金屬工業股份有限公司  
Asia Metal Industries, INC.

Investor Conference  
2022.05.11





A 3D rendering of industrial machinery, possibly a metal processing or manufacturing system, featuring multiple levels, railings, and complex mechanical components. The image is rendered in a dark, semi-transparent style, serving as a background for the text.

# Disclaimer

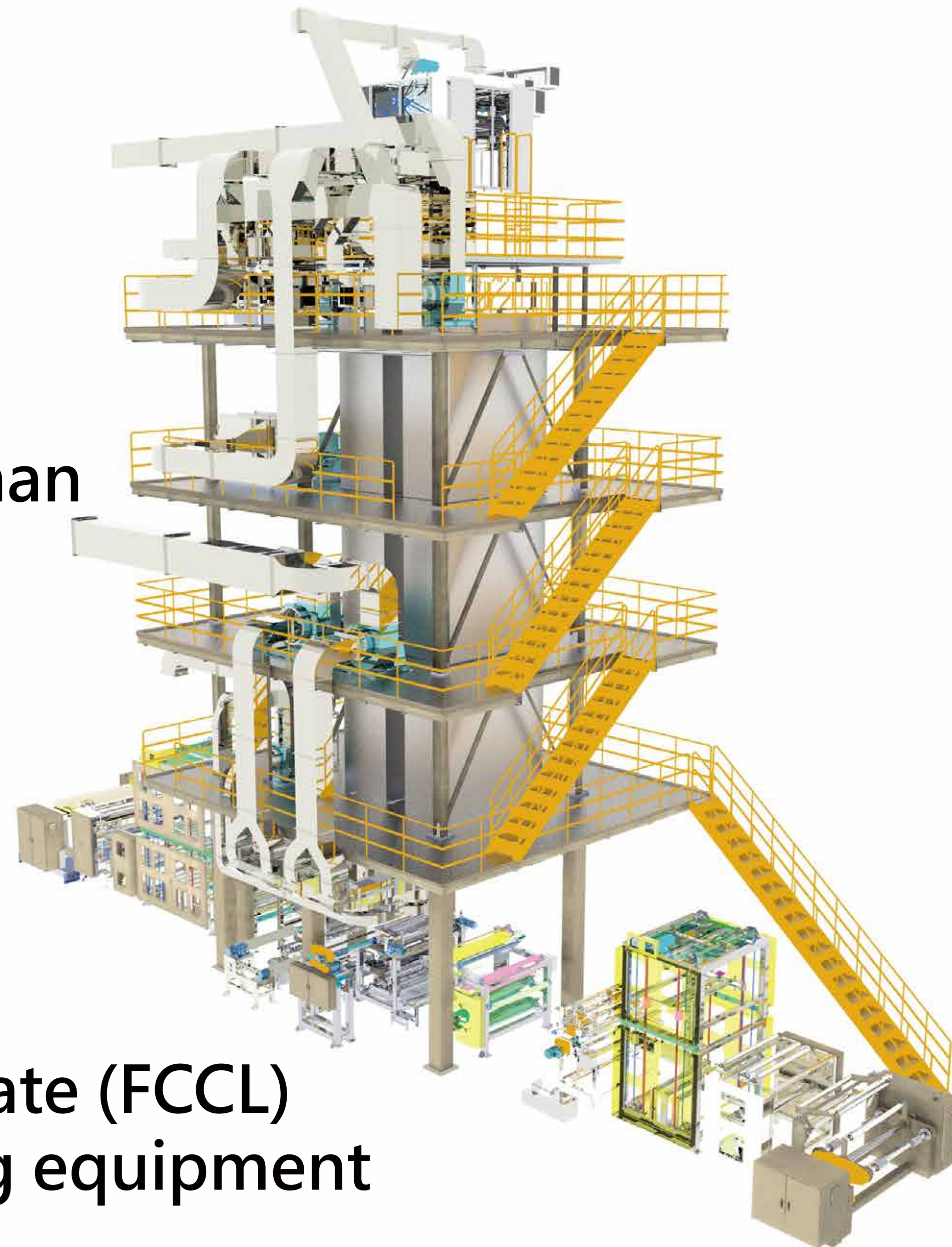
- The financial information disclosed in this presentation has not been checked or reviewed by accountants and all information is only for reference.
- The actual future operating results, financial status and business prospects of the Company, may differ from those expressed or implied by such forward-looking information. The reason may come from various risks that the company cannot control.
- Our statements on future outlook represent our company's views regarding the future and the data. Our company does not undertake any obligation to update or correct any forward-looking statements, whether as a result of new information or future events.



# Agenda

- Company Profile
- Products & Service
- Competitive Advantage
- Technology Application
- Financial Results
- Industry Outlook

- Founded at : 1973
- Capital : NT\$ 226,393,020
- Representative : ZOU,GUEI-CYUAN, Chairman
- Headquarter : Yangmei, Taiwan
- Factory Area : 14,181.83 m<sup>2</sup>
- Constructing Area : 10,741.36 m<sup>2</sup>
- Product positioning :  
Roll to Roll(R2R) Precision Coater
- Main Product : Flexible Copper Clad Laminate (FCCL)  
Coating Machine and all kinds of laminating equipment



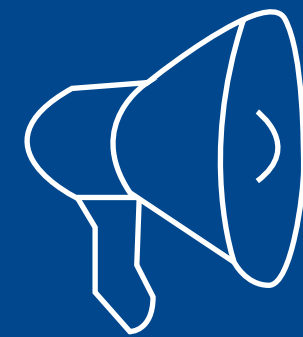


# Company Profile

# Business Model



**R&D team**  
(research and development)



**After-sales  
service team**



**Manufacture  
team**



**Experimental  
Factory**

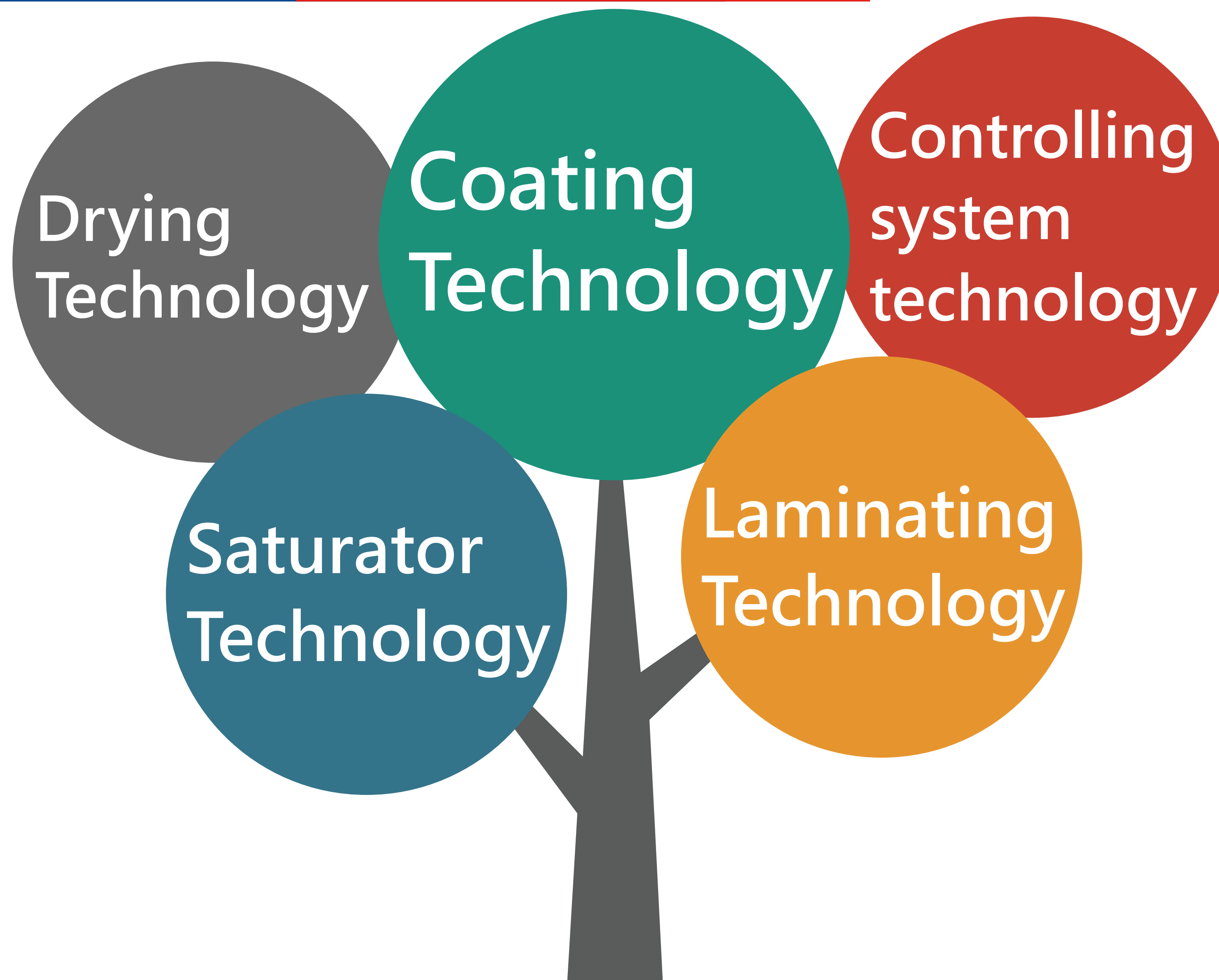


**Marketing  
Team**



**亞泰金屬** Asia Metal Industries, INC.

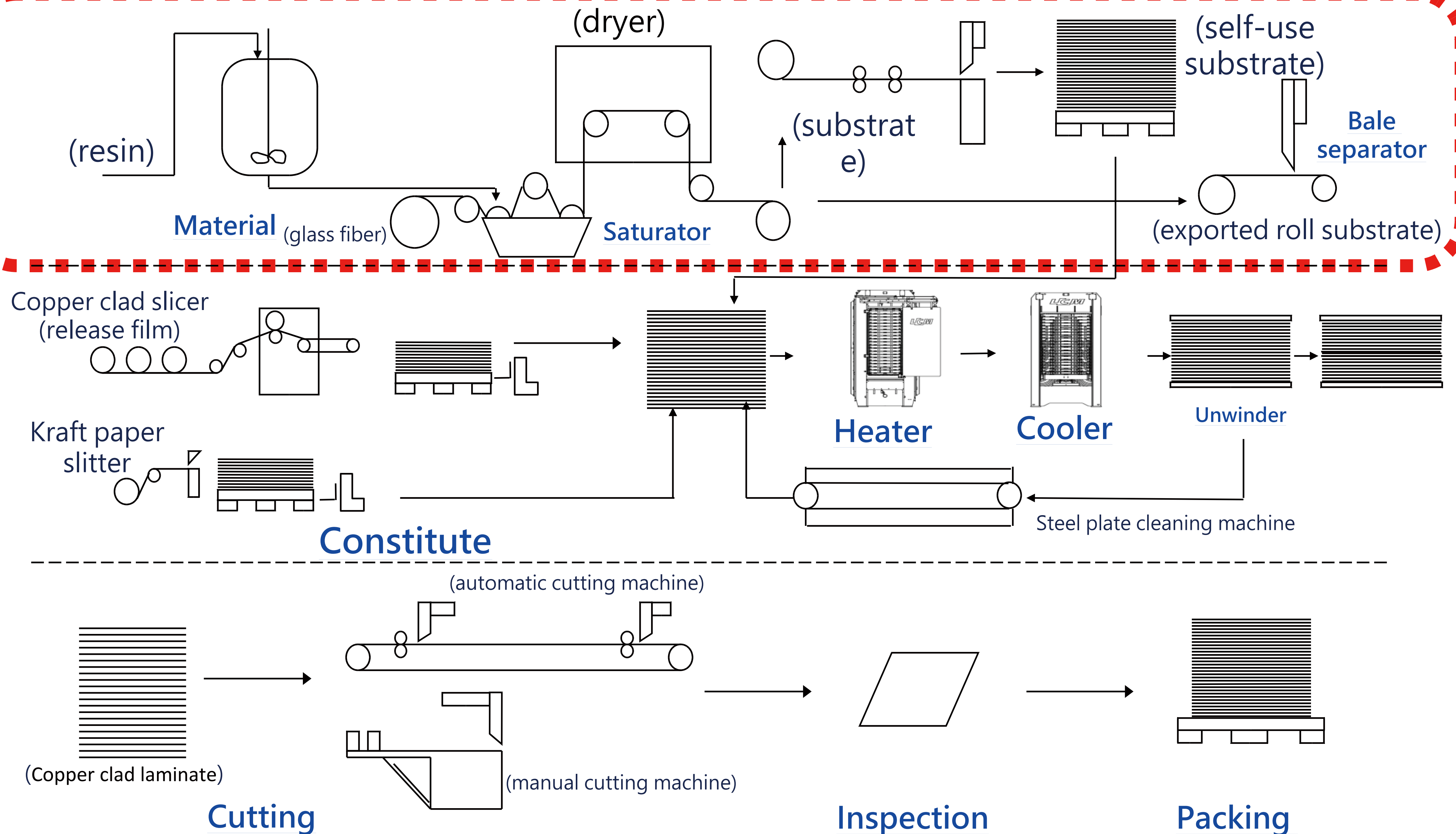
Stock Code : **6727**

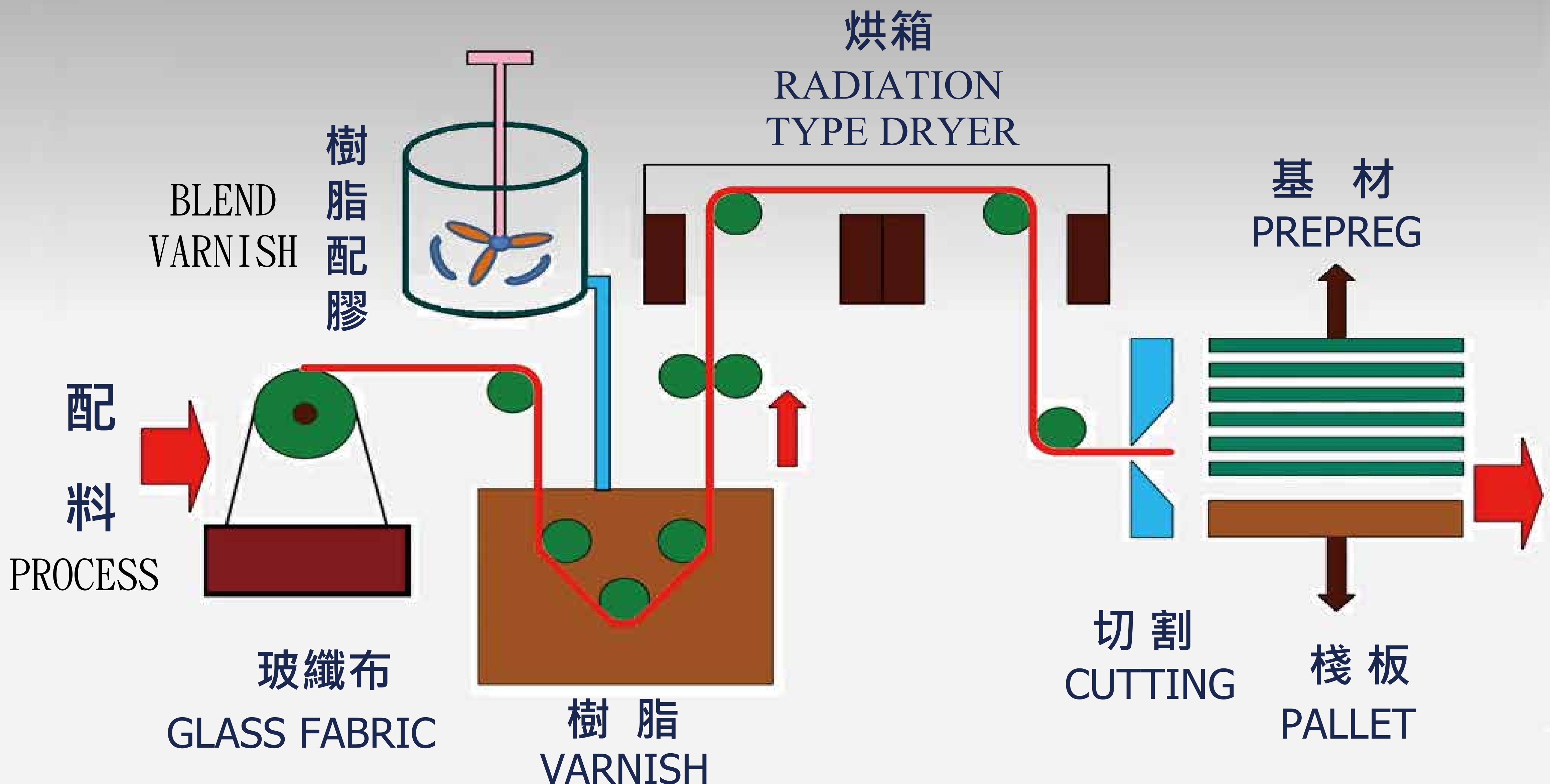


Provide complete services:

From the development → design → manufacturing → installation → after-sales service of the Roll to Roll(R2R) Precision Coater equipment!

### AMI- CCL PROCESS



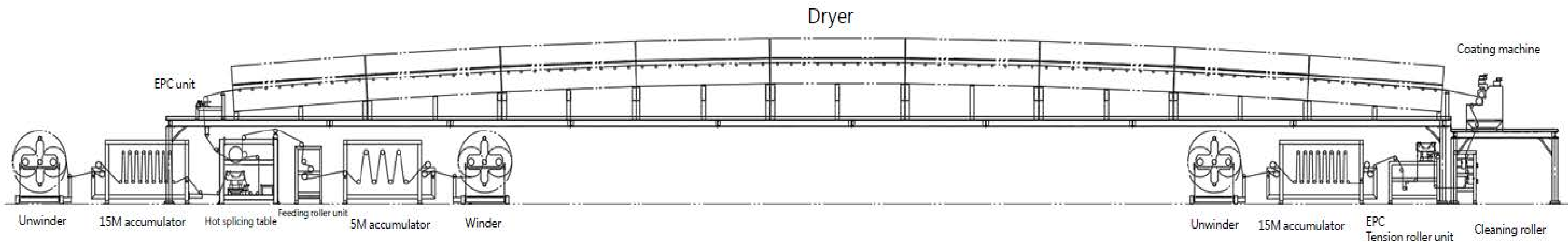


The glass fiber cloth is impregnated with resin, and heat energy is used to volatilize the solvent to carry out a bridging reaction and become a semi-hardened substrate.



# Products & Service

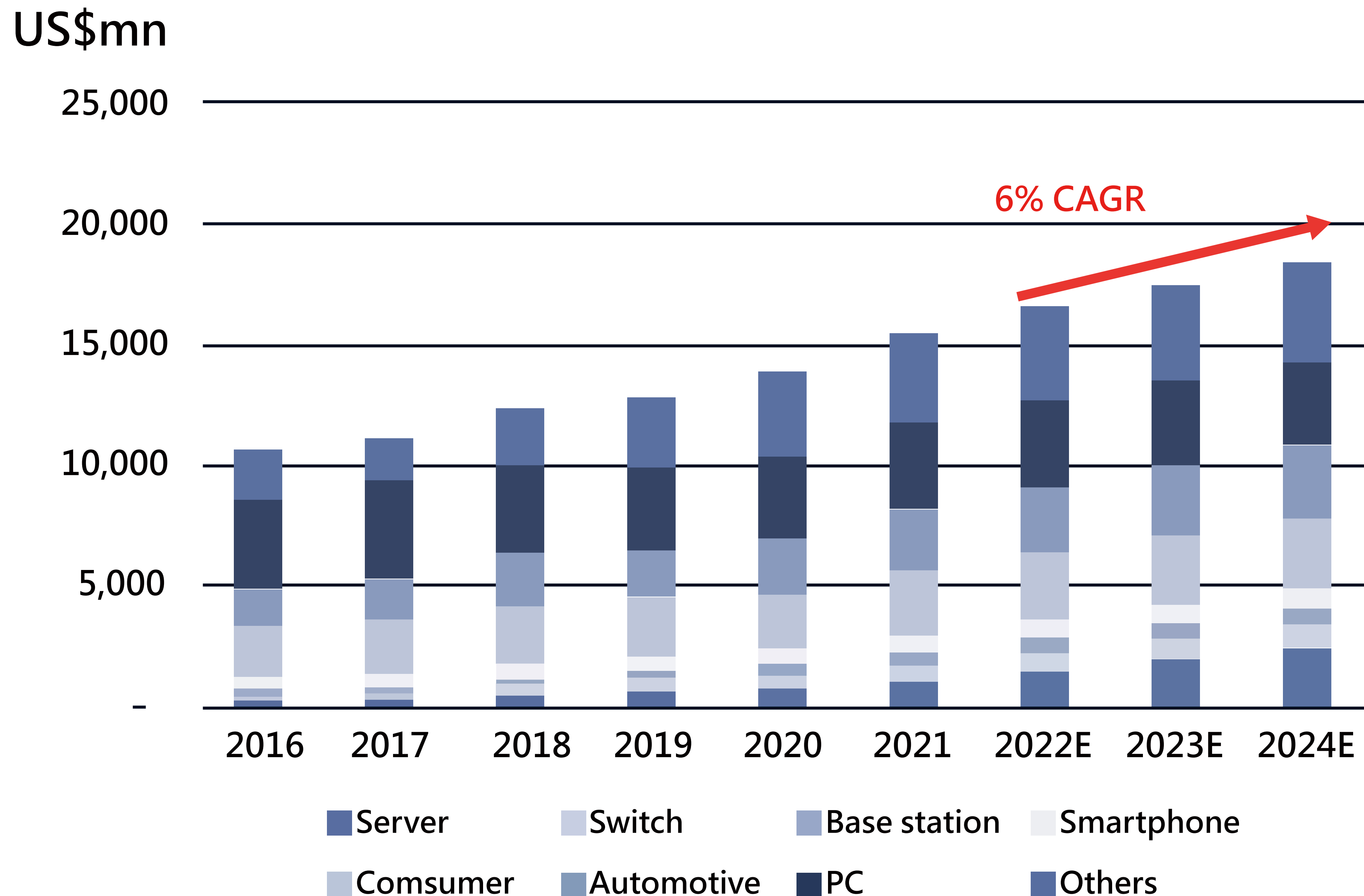
## Manufacturing Process- Horizontal High-speed Coater





# Competitive Advantage Market Scale

It is expected that the overall CCL market size will grow 6% CAGR in 2022-2024.



Source : Goldman Sachs Global Investment Research

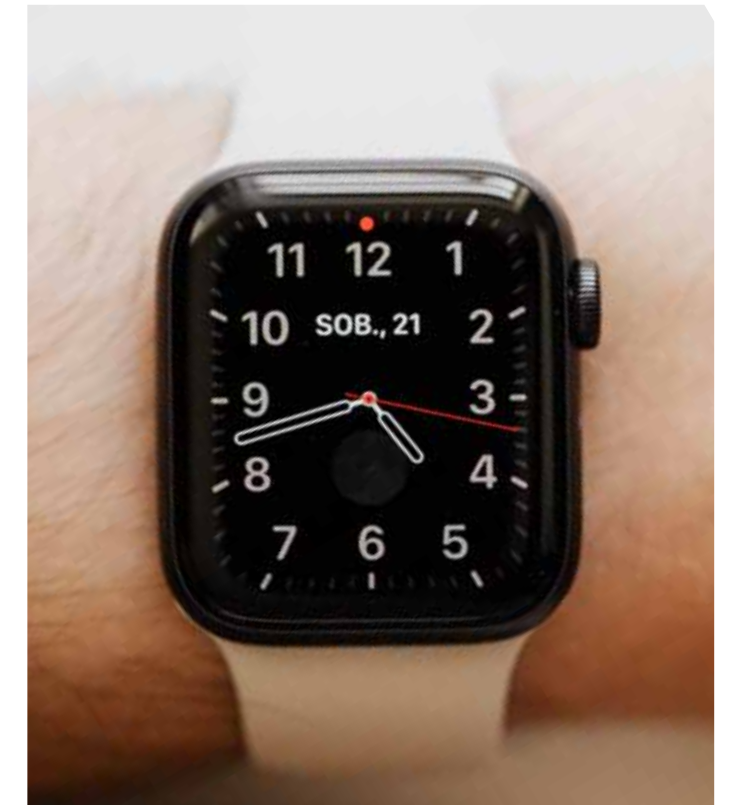


## Application fields

IOT(internet of things), 5G, Big Data Storage, Smart vehicle, Intelligence appliance, Laptop, Tablet PC, Industrial and medical application products, Smartphones, Wearable device.

## R & D results

- Mass production #1000 Glass Fabric.
- Oven with hot stainless steel plate.
- Winder automatically cut and change the fabric.





# Technology Application TP thermoplastic carbon fiber

## Application field

Aerospace engineering,  
Medical materials,  
Transportation, Sports  
equipment, Architecture,  
Industrial robot manipulator,  
Automatic production line,  
Energy etc.



## R & D results

- Double steel belt hot press,  
hot pressing temperature  
up to 270°C °.

## R & D direction

- Developed high temperature  
resistant (380 °C) pressure roller and improve the production efficiency of  
dry hot pressing.





## Application field

Slim Touch Panels for Large-sized Capacitive Touch Screens, Smartphones, Writing Tablets, Polymer Dispersed Liquid Crystal (PDLC).

## R & D direction

- Develop Slot Die Optical Film Coater.
- Upgrade the dust-free oven to level 100.
- Silver Nanowire Coating TD/MD up to 1.0 ( $\pm 10\%$ ).





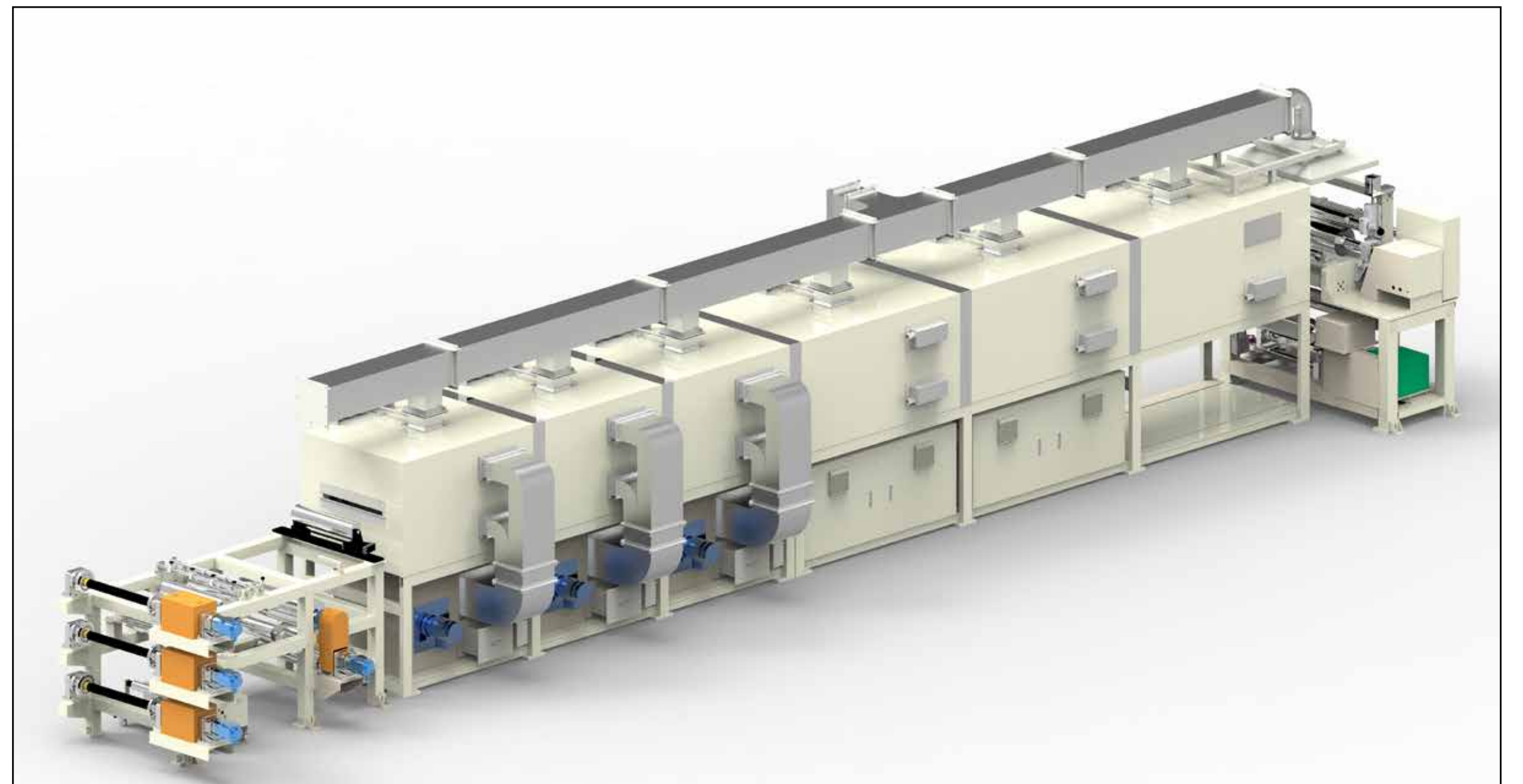
## Application field

Electric vehicle, Autonomous car,  
Smartphones, Laptop,  
Industrial application.



## R & D results

- MLCC thickness is upgrade from 3um to 2um.
- Develop Tension Die MLCC coating machines.
- LTCC thickness is up to 300um.





# Financial Results Consolidated income statement (recent)

(NT\$ million)	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
Total Revenue	1,250.63	969.46	779.03	626.84
<b>Gross profit</b>	<b>286.69</b>	<b>240.48</b>	<b>222.97</b>	<b>205.20</b>
Operation expenses	118.50	108.47	107.96	116.57
<b>Operation income</b>	<b>168.19</b>	<b>132.01</b>	<b>115.01</b>	<b>88.64</b>
Non Op income	-20.11	-34.27	5.20	27.83
Pre-Tax Profit	148.08	97.74	120.20	116.46
Net Income	121.17	73.58	93.56	90.48
<b>EPS (NT\$)</b>	<b><u>5.75</u></b>	<b><u>4.02</u></b>	<b><u>5.18</u></b>	<b><u>5.05</u></b>

# Financial Results

## Consolidated income statement (YoY)

(NT\$ million)	<u>1Q2022</u>	<u>%</u>	<u>1Q2021</u>	<u>%</u>	<u>YoY</u>
Total Revenue	347.74	100	209.44	100	66
<b>Gross profit</b>	<b>87.51</b>	<b>25</b>	<b>59.76</b>	<b>29</b>	<b>46</b>
Operation expenses	31.53	9	32.77	16	-4
<b>Operation income</b>	<b>55.97</b>	<b>16</b>	<b>26.99</b>	<b>13</b>	<b>107</b>
Non Op income	53.23	15	6.02	3	785
Pre-Tax Profit	109.20	31	33.00	16	231
Net Income	87.11	25	26.66	13	227
<b>EPS (NT\$)</b>	<b>3.90</b>		<b>1.27</b>		



# Financial Results

## Consolidated income statement (QoQ)

(NT\$ million)	<u>1Q2022</u>	<u>%</u>	<u>4Q2021</u>	<u>%</u>	<u>QoQ</u>
Total Revenue	347.74	100	247.48	100	41
<b>Gross profit</b>	<b>87.51</b>	<b>25</b>	<b>51.99</b>	<b>21</b>	<b>68</b>
Operation expenses	31.53	9	35.74	14	-12
<b>Operation income</b>	<b>55.97</b>	<b>16</b>	<b>16.25</b>	<b>7</b>	<b>244</b>
Non Op income	53.23	15	-5.97	-2	992
Pre-Tax Profit	109.20	31	10.28	4	962
Net Income	87.11	25	8.14	3	971
<b>EPS (NT\$)</b>	<b>3.90</b>		<b>0.37</b>		



	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
EPS	5.75	4.02	5.18	5.05
Dividend	3	2.5	2	2
Cash Dividend	3	2.5	2	2
Stock Dividend	0	0	0	0





## LTCC

In order to fulfill the expansion of new production line and deal with the growth of orders, we have conducted the second factory construction. It will join the production line in the second half of next year. The second factory will mainly be used for soft copper foil Substrate (FCCL), passive components (MLCC, LTCC), glass fiber, carbon fiber composite materials and horizontal coating equipment, etc in the future. In addition to improving the whole capacity, it is expected to level up the self-made equipment rate to gain a higher level of profit.



A 3D rendering of industrial machinery, including a large processing unit with two tall vertical exhaust pipes and a complex system of pipes and structural frames. The image is overlaid with a semi-transparent blue rectangle containing text.

Thank you for listening!

Q & A

**AMI** 亞泰金屬 6727